

# Asset Care® enhancements debut in DE, ND, SC, SD

### Plus, Flex underwriting in these states and AZ

Today I'm pleased to announce the OneAmerica Financial debut of an enhanced product offering. Its new features help address many of the most complicated aspects of giving and receiving long-term care. And it highlights our delivery of caring expertise at every step.

We help you grow your business by caring for your clients. We know that for them, long-term care protection is about more than finances — it's about compassion during challenging times. That's why we designed our newest Asset Care offering to provide solutions delivered with flexibility and care. It enables your clients to cover long-term care expenses if they need it, or they can leave a financial legacy to loved ones if they don't.

Access Asset Care resources

#### Other important information

State Availability

**Transition Rules** 

#### It's now easier than ever to submit cases for Asset Care.

Starting today, Flex for Asset Care is available in **Arizona**, **Delaware**, **North Dakota**, **South Carolina and South Dakota**\* for all business submitted electronically — whether through the OneAmerica Financial producer portal (OneSource Online) or your organization's eApp platform.

Flex combines smart automation with a personal touch, so you can deliver a better experience to your clients.

#### Please remember:

- **Started before Nov. 22:** Applications will follow our current underwriting process.
- Started but not submitted by Nov. 22: Applications will need to be restarted using the new application and will follow the Flex underwriting process.
- **Submitted after Nov. 22:** Applications will use the new application and will follow the Flex underwriting process.

#### Learn more about Flex:

- Explore the key benefits of Flex for Asset Care.
- Review the Flex Infographic for process details.
- <u>Visit the Flex Resource Page</u> for ongoing updates, including <u>detailed</u> <u>guidance</u> for a smooth transition to using Flex.

<sup>\*</sup>Refer to the State Grid for state-specific processes.

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OneAmerica Financial\* is the marketing name for the companies of OneAmerica Financial. Products underwritten by The State Life Insurance Company\* (State Life), a OneAmerica Financial company that offers the Care Solutions product suite. Asset Care form numbers: ICC18 L302, ICC18 L302 JT, ICC18 L302 SP, ICC18 L302 SP JT, ICC18 R532, ICC18 R533, ICC18 R539, ICC18 SA39, ICC18 R540, ICC24 R545, ICC24 R546 and ICC24 R547.

Not available in all states and may vary by state.

## One America® Financial

Life Insurance Retirement Employee Benefits Long-Term Care

#### OneAmerica.com

OneAmerica Financial is the marketing name for the companies of OneAmerica Financial including: American United Life Insurance Company, The State Life Insurance Company, OneAmerica Securities, Inc., Pioneer Mutual Life Insurance Company, OneAmerica Asset Management, LLC and AUL Reinsurance Management Services, LLC.

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